The Role of the Staff in Implant Treatment Coordination

Speaker: Heather Collins

PROGRAM DESCRIPTION:

All members of the dental implant team play an important role in educating patients about available treatment options. In our litigious society, patients should be given at least one implant option for treatment. Whether they are missing one tooth or are edentulous or partially edentulous, every patient deserves the right to hear his or her options. Team members should be knowledgeable about the modality of treatment and treatment sequencing for implant therapy. This program will guide participants through all the steps, from identifying potential candidates for implant therapy, to scheduling follow-up care and maintenance.

PROGRAM OBJECTIVES:

At the completion of the program, participants should be able to:

- Identify which patients might benefit from implant treatment and the contraindications
- Attain an excellent general understanding of the different treatment sequences required for various types of implant-related procedures
- Gain a number of strategies for communicating the benefits that implants can deliver to patients
- Identify how members of the dental practice can work together to coordinate both implant treatment and education

MS. HEATHER COLLINS

Heather Collins earned her Bachelor’s degree in Biology from the University of Central Oklahoma in Edmond, Oklahoma. She is a Surgical Implant Treatment Coordinator, managing a thriving implant practice in Oklahoma. She brings more than a decade of hands-on experience to the dental implant field. Formerly a Senior Territory Sales Manager and Trainer for BIOMET 3i, Heather gained a unique knowledge of the relationship between surgeons and referring practices, and understands how to best facilitate that relationship. Heather offers extensive expertise in the areas of referral management, practice development and the business of implant dentistry.

REGISTRATION AND CANCELLATION POLICY

In order to provide each course participant with a focused and personalized educational experience, the number of registrants is limited for each course. Registration is accepted on a first-come, first-served basis. BIOMET 3i reserves the right to cancel courses that do not meet minimum enrollment no later than 14 days prior to the course date. BIOMET 3i is not responsible for reimbursement of a non-refundable airline ticket or any other travel expenses in the event that a course is cancelled. In the event that a registrant needs to cancel, written notification must be sent to 3ipbg-edureg@biomet.com at least 30 days prior to the course date to receive a full refund. Cancellations received less than 30 days, but more than 15 days prior to the course date will receive a 50% refund. No refunds are provided after this date. A $25 administration fee will apply to all attendee cancellations.

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